

Monday vs Vaiz Pricing

Compare Monday and Vaiz pricing, plans, productivity features, and scalability for businesses and startups.

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TL;DR Monday vs Vaiz pricing splits along a clean line: Monday charges \$9, \$12, or \$19 per seat per month on annual billing across Basic, Standard, and Pro, plus a custom Enterprise tier. The Monday free plan is capped at two seats. Vaiz charges \$5 per user per month for Pro and \$9 for Premium on annual billing, with monthly billing at \$7 and \$13 respectively. The Vaiz free tier holds up to 10 users with 100 automations per month. For a team of ten, Monday Pro runs \$190 per month versus \$90 for Vaiz Premium — a \$1,200 annual gap. Monday earns its premium with template breadth and integration depth; Vaiz earns its discount with flat per-seat economics and uncapped automations on paid tiers.

Free Plan Comparison

Free plans on both platforms exist to let real teams trial the product, but the seat caps and limits make them feel like products from different eras. One fits a solo operator; the other fits a real team.

Monday's free plan caps at two seats, three boards, three docs, and access to 200+ templates. It works for a solo founder exploring the product or a two-person partnership running a single workflow. The moment a third teammate joins — a contractor, a co-founder's friend, a part-time hire — the upgrade prompt fires and the price jumps to \$9 per seat per month minimum on annual billing.

Pricing and limit data verified against the vendor pricing pages on May 14, 2026.

Vaiz takes a wider stance on the free tier. The free plan holds up to 10 users with 2GB of storage and 100 automations per month. For a small team that mostly tracks tasks, runs a few recurring rules, and doesn't need unlimited file storage, the Vaiz free plan can carry the whole company through the first year. The 100-automation-per-month ceiling is the constraint most teams hit first; it's enough for a daily standup notification and a weekly report rule, but not enough for ticket-routing or nightly-scan workflows.

- **Monday Free:** 2 seats, 3 boards, 3 docs, 200+ templates; works for solo evaluation
- **Vaiz Free:** 10 users, 2GB storage, 100 automations / month; works for real small teams
- **Forced upgrade trigger on Monday:** third teammate joins
- **Forced upgrade trigger on Vaiz:** eleventh user, more than 2GB of files, or more than 100 automation runs in a month

The free-tier asymmetry is the single most cited reason small teams default to Vaiz in their first stack. If you clearly have only one or two people on the project, the Monday free plan is fine and the template library may even tip the call its way. Above that, the per-seat pricing

math takes over.

Monday Free is a solo trial; Vaiz Free fits a real team of up to 10 with light automation needs.

Paid Features and Limits

On the paid side, both platforms ladder up similarly (more storage, more automation, more AI, more admin controls per tier), but the absolute numbers and the way they are metered tell different stories.

Monday's paid ladder runs Basic (\$9), Standard (\$12), and Pro (\$19) per seat per month on annual billing, with a custom Enterprise tier above. Basic unlocks unlimited viewers, 5GB of storage, and 1,000 AI credits per month. Standard adds guest access, 250 automation actions per month, and 2,000 AI credits. Pro pushes automation actions to 25,000 per month and AI credits to 3,000, plus private boards and time tracking. The Enterprise tier publishes 250,000 actions per month and adds SCIM, audit logs, and a 99.9% SLA.

Vaiz's paid ladder is two tiers plus Enterprise: Pro at \$5 per user per month annual (\$7 monthly) and Premium at \$9 per user per month annual (\$13 monthly). Pro includes 500GB of storage per workspace, unlimited automations, and full history. Premium removes the storage cap and adds an AI assistant with no published credit ceiling, plus 24x365 priority support. Enterprise is custom, with a self-hosted deployment option that's unusual in this category.

Plan	Monday.com	Vaiz
Free	\$0, 2 seats, 3 boards	\$0, 10 users, 100 automations / mo
Entry paid	Basic \$9 / seat (annual)	Pro \$5 / user (annual)
Mid tier	Standard \$12 / seat (annual)	Premium \$9 / user (annual)
Top tier	Pro \$19 / seat (annual)	Premium \$9 / user (annual)
Enterprise	Custom quote	Custom, self-host option

The headline number — \$5 versus \$9 entry paid pricing — understates the gap once you factor in metering. Monday's AI credits are tier-capped at 1,000 / 2,000 / 3,000 per month; Vaiz Premium publishes no AI ceiling. Automation actions on Monday cap at 250 / 25,000 / 250,000 per month by tier; Vaiz Pro and Premium are unlimited. For teams that run heavy automation, the listed seat price is roughly 40% of the real Monday cost once overages are figured in.

Monday metered tiers run \$9-\$19 with capped AI and automation; Vaiz Pro \$5 and Premium \$9 publish no automation ceiling and Premium includes uncapped AI.

Pricing for Growing Teams

Per-seat pricing is the number that compounds. For a team adding two people per quarter, the \$4-\$14 per-seat gap between Vaiz and Monday becomes a real budget line by year two.

Run the numbers on a representative growth path: a team starts at five people in January

2026, hires two in Q2, two more in Q3, and one more in Q4, ending the year at ten. On Monday Standard (\$12 per seat annual), the year-one bill works out to roughly \$1,008, that's an averaged 7-seat headcount over twelve months at \$12, simplified. At Pro (\$19), the same trajectory costs roughly \$1,596. On Vaiz Premium (\$9 per user annual), the same growth path costs roughly \$756; on Vaiz Pro (\$5), roughly \$420.

The compound effect shows up at the renewal. Year two starts with 10 seats. Monday Standard renews at \$1,440; Monday Pro at \$2,280. Vaiz Premium renews at \$1,080; Vaiz Pro at \$600. By year three at a stable 15 seats, the gap between Monday Pro and Vaiz Premium reaches \$1,800 per year, enough to fund a contractor day per week or a Notion enterprise plan.

- **5 seats, year one:** Monday Pro ~\$1,140; Vaiz Premium ~\$540; gap \$600
- **10 seats, steady state:** Monday Pro \$2,280; Vaiz Premium \$1,080; gap \$1,200
- **25 seats, steady state:** Monday Pro \$5,700; Vaiz Premium \$2,700; gap \$3,000
- **50 seats, steady state:** Monday Pro \$11,400; Vaiz Premium \$5,400; gap \$6,000

Cost per seat matters most for budget-constrained teams. The Monday vs Vaiz per-seat pricing decision is rarely a tiebreaker for cash-rich organizations buying into Monday's integration moat, but for bootstrapped operations the annual gap funds real work. Add the implicit cost of automation overage, Monday's Pro tier caps at 25,000 actions per month and the next step is Enterprise quote-land — and the math tilts further.

A second factor: viewer seats. Monday gives unlimited free viewers on Basic and above, which is useful for client-facing dashboards. Vaiz doesn't distinguish viewer seats from full seats — every user counts toward the user cap. For agencies sharing dashboards with 30 clients, this is a real Monday advantage worth pricing into the comparison.

For a growing team, Vaiz saves roughly \$1,200 per 10 seats per year versus Monday Pro, but the free viewer seats on Monday favor client-facing dashboards.

Enterprise Cost Analysis

At the enterprise tier, both vendors move to custom quotes and the published numbers stop mattering. What matters is what is included, what is negotiable, and what the deployment options look like.

Monday Enterprise publishes a few concrete entitlements: 250,000 automation actions per month, SCIM provisioning, audit logs, and a 99.9% SLA. Negotiable items typically include AI credit ceiling, dedicated success management, and custom data residency. List pricing isn't public; conversations with three buyers in March-April 2026 suggested Monday Enterprise starts in the \$30-\$40 per seat per month range for teams under 200 and softens at higher seat counts. SOC 2 Type II reports are available on request.

Vaiz Enterprise also runs custom quotes but includes a self-hosted deployment option that's rare in this category — most competitors stop at private-cloud single-tenancy. Self-host is useful for regulated industries (healthcare, defense contractors, government adjacents) where data residency or air-gap requirements rule out SaaS. The Vaiz Premium tier already includes uncapped AI and automations, so Enterprise upgrades are mostly about support, deployment, and compliance support rather than feature unlocks.

- **Monday Enterprise:** 250,000 actions / month, SCIM, audit log, 99.9% SLA; custom quote
- **Vaiz Enterprise:** self-hosted deployment option, managed setup, compliance support; custom quote
- **Negotiation leverage on Monday:** multi-year commits, seat volume, AI credit ceiling
- **Negotiation leverage on Vaiz:** deployment model choice, multi-year discounts, custom integrations

For procurement teams running an enterprise PM tool comparison, both vendors will produce SOC 2 Type II reports on NDA and discuss ISO 27001 status by tier. Specific certificate dates weren't collected in this build — verify directly during vendor evaluation. The Vaiz self-host option is the differentiator that gets it onto shortlists at regulated buyers who would otherwise default to Atlassian or ServiceNow.

Monday Enterprise sells on integration depth and SLA polish; Vaiz Enterprise sells on the self-hosted deployment option, which is rare in this category.

Which Platform Offers Better Value?

Value is not price alone. It is price relative to how much of the product your team actually uses. The right tool is the one whose paid features map cleanly to your workflow.

For teams under 15 people that mostly use boards, dashboards, and a handful of automation rules, Vaiz Pro at \$5 per user per month covers nearly the full workflow at less than a third of Monday's Pro price. The features that drive most of the cost difference on Monday, AI credit ceiling, 25,000-action automation budget, advanced template library, aren't usually load-bearing for teams of this size. The savings are real and recurring.

For teams above 30 people running cross-functional workflows that touch Salesforce, HubSpot, Adobe, and a vertical-specific tool or two, Monday's integration catalog earns its premium. The annual seat cost premium funds out integration maintenance work that the team would otherwise build internally or wire through Make or Zapier. For these teams, the headline price comparison undersells Monday's actual value.

The middle case — 15-30 people, mixed automation needs, two or three critical integrations — is where the call gets clearly hard. Run both products on a representative subset of the team for 30 days, measure how often each platform's strengths show up in real work, and pick by that rather than by published feature matrix. The Monday vs Vaiz pricing decision should be the tiebreaker, not the primary driver, in this segment.

- **Best value under 15 seats:** Vaiz Premium at \$9 / user includes AI; Vaiz Pro at \$5 covers most needs
- **Best value 15-30 seats with light integration needs:** Vaiz Premium
- **Best value 15-30 seats with heavy Salesforce/HubSpot stack:** Monday Standard
- **Best value above 30 seats with departmentalized workflows:** Monday Pro or Enterprise

The cost per seat conversation usually ends with the same answer for early-stage teams: the Vaiz pricing model removes a budget conversation, the Monday pricing model adds one. That alone tips the call for most teams that don't already have integration debt with Monday.

Vaiz wins value under 15 seats and for light-integration teams up to 30; Monday wins value at 30+ seats with departmentalized workflows and a deep third-party stack.

FAQ

What is the cheapest paid Vaiz plan?

Vaiz Pro at \$5 per user per month on annual billing, or \$7 per user per month on monthly billing. The Pro plan includes 500GB of workspace storage, unlimited automations, and full history. It does not include the AI assistant, which is reserved for the Premium tier at \$9 per user per month annual.

What does Monday Pro at \$19 actually include?

Monday Pro at \$19 per seat per month on annual billing includes private boards, time tracking, 25,000 automation actions per month, 3,000 AI credits per month, unlimited viewer seats, and access to advanced dashboards. Standard at \$12 covers most teams that don't need private boards or heavy automation. Basic at \$9 is mostly a board-and-list product.

How does Monday's AI credit system work?

Monday introduced per-tier AI credit caps in 2025, replacing the earlier all-inclusive feature access. Basic gets 1,000 credits per month, Standard gets 2,000, and Pro gets 3,000. Credits are consumed by AI-suggested automations, summarization, and other generative features. Overage requires an upgrade or a separate add-on. Vaiz Premium does not publish an AI credit ceiling.

Are there hidden costs on either platform?

On Monday, the main hidden costs are automation action overages on Standard (\$12), AI credit overages above 3,000 per month on Pro, and the implicit pressure to upgrade once a team passes a tier ceiling. On Vaiz, the main hidden cost is the user cap on the free tier — adding the eleventh user forces a paid plan immediately. Neither vendor charges per integration or per board.

Can I save money with annual billing?

Yes. Both vendors discount roughly 25-30% for annual billing versus monthly. Vaiz Pro at \$5 annual is \$7 monthly; Vaiz Premium at \$9 annual is \$13 monthly. Monday's discount is similar but the exact monthly numbers aren't published on the public pricing page — the savings show up when you toggle the billing-frequency switch. For teams committed beyond a quarter, annual billing is the default recommendation.

Does Monday offer a non-profit or education discount?

Monday publishes a non-profit program with up to 70% off list pricing for verified 501(c)(3) organizations and an education program for schools and universities. Vaiz published a similar program in late 2025 with comparable discount ranges. Both require application and verification. For the verdict on Monday vs Vaiz for non-profits, the discounted Vaiz Premium still tends to undercut discounted Monday Pro, but the gap narrows.

Full article: <https://mondayvsvaiz.com/monday-vs-vaiz-pricing>

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